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RTTUZYUW RUTLAAA0555 0512125-UUUU--RUADFBA RUAOFBA RUHHFBA.

ZNR UUUUU ZZH ZYN

R 202124Z FEB 76

FM FBIS WASHDC

TO RUADFBA/FBIS TOKYO JAPAN

RUAOFBA/FBIS OKINAWA JAPAN

RUHHFBA/FBIS BANGKOK THAILAND

FBWA

BT

UNCLAS

858 377 891 [REDACTED] WA978 STAT

## REF TK361 ON CONTRACT RENEWALS:

1. YOU ARE AUTHORIZED TO RENEW CONTRACTS FOR PTI/SAMACHAR, HAPTONG, CNA, AND KYODO RTT. BECAUSE FISCAL YEAR WILL SHIFT TO OCTOBER THIS YEAR, WE WOULD PREFER CONTRACTS COVER 15-MONTH PERIOD THIS TIME. IF THIS NOT POSSIBLE, WILL ACCEPT 3-MONTH EXTENSION OF CURRENT CONTRACT WITH STRAIGHT 1-YEAR RENEWAL BEGINNING 1 OCTOBER. IF THIS PRESENTS PROBLEMS, WILL DEFER TO YOUR JUDGMENT.

2. INFLATIONARY INCREASE OF 15 PERCENT ACCEPTABLE, BUT WE WOULD PREFER TO HOLD IT TO 10 IF POSSIBLE.

3. PTI/SAMACHAR NEGOTIATIONS MAY PRESENT PROBLEMS DUE TO RECENT NATIONALIZATION. SAMACHAR REP MAY BE UNWILLING OR UNABLE TO CONTINUE DOING BUSINESS WITH FBIS. ON OUR PART, SAMACHAR, AS GOVERNMENT-CONTROLLED NEWS AGENCY, MAY NO LONGER REQUIRE A CONTRACT FOR CONTINUED FBIS COVERAGE. REGRET WE HAVE TO SEND YOU IN COLD ON THIS ONE, BUT WE JUST DO NOT HAVE SUFFICIENT INFORMATION ON SAMACHAR STRUCTURE TO PROVIDE MORE PRECISE GUIDELINES. PLEASE KEEP US POSTED ON SAMACHAR DEALINGS. 20/2127Z FEB

BT

#0555

COV 11  
(PT)  
HAPTONG  
CNA  
KYODO

FEB 2 1976

COV II  
PTI  
HAPDONG  
CNA  
KYODO

RTTUZFOY RUADFBAD031 0900001 RUAD-UUUU--RUTLAAB,

RTTUZYUN RUADFBAD031 0900001-UUUU--RUTLAAB,

ZNR UUUUU ZZ4 ZYN

R 190000Z FEB 76

FM FBIS TOKYO JAPAN

TO FBIS WASHDC

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UNCLAS DA RUAD

3026

TK361

FEB 19 4 08 AM '76

STAT

CONTRACTS WILL BE UP FOR RENEWAL 30 JUNE 1976 FOR PTI, HAPDONG,  
CNA, AND KYODO RTT SERVICES. IF CONTRACTS ARE TO BE RENEGOTIATED,  
PLEASE PROVIDE AUTHORIZATION AND ANY INDICATIONS CONCERNING  
AMOUNT OF INCREASES WE CAN TOLERATE, 19/0002Z FEB

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